

LAKE MARKET REPORT: November 7, 2016

Year to Date Comparison Past 3 Years
(Excludes Commercial and Farms)



	2014	2015	2016	% Change 2016/2015
Lakefront Homes:				
Total Sold Transactions	595	645	680	5%
Total Sold Volume	\$181,253,680	\$191,108,335	\$211,015,794	9%
Average List Price	\$324,129	\$315,483	\$328,873	4%
Average Sold Price	\$304,628	\$296,292	\$310,317	5%
% of Avg. List Price vs. Avg. Sold Price	94.00%	93.90%	94.40%	1%
Average Days on Market	175	147	154	5%
# of Foreclosure Sales	48	28	22	-21%
All Homes not Lakefront:				
Total Sold Transactions	674	672	720	7%
Total Sold Volume	\$84,755,562	\$82,403,115	\$92,136,562	11%
Average List Price	\$135,819	\$129,229	\$134,910	4%
Average Sold Price	\$125,750	\$122,624	\$127,967	4%
% of Avg. List Price vs. Avg. Sold Price	92.60%	94.90%	94.90%	0%
Average Days on Market	155	158	150	-5%
# of Foreclosure Sales	164	128	98	-23%
Original Sale Condominiums:				
Total Sold Transactions	57	45	38	-16%
Total Sold Volume	\$11,657,555	\$10,246,168	\$9,071,241	-11%
Average List Price	\$194,835	\$224,201	\$231,241	3%
Average Sold Price	\$204,519	\$227,693	\$238,717	5%
% of Avg. List Price vs. Avg. Sold Price	105.00%	101.60%	103.20%	2%
Average Days on Market	464	432	236	-45%
# of Foreclosure Sales	3	2	0	-100%
Resale Condominiums:				
Total Sold Transactions	455	459	559	18%
Total Sold Volume	\$69,833,749	\$73,186,611	\$86,353,319	15%
Average List Price	\$161,338	\$165,842	\$161,160	-3%
Average Sold Price	\$153,481	\$159,448	\$154,478	-3%
% of Avg. List Price vs. Avg. Sold Price	95.10%	96.10%	95.90%	0%
Average Days on Market	159	147	142	-3%
# of Foreclosure Sales	20	12	10	-17%
Villas and Townhomes:				
Total Sold Transactions	45	55	53	-4%
Total Sold Volume	\$12,280,667	\$15,598,091	\$12,944,867	-17%
Average List Price	\$287,815	\$295,518	\$253,670	-14%
Average Sold Price	\$272,904	\$283,602	\$244,243	-14%
% of Avg. List Price vs. Avg. Sold Price	94.80%	96.00%	96.30%	0%
Average Days on Market	207	191	190	-1%
# of Foreclosure Sales	6	2	4	50%
Lakefront Lots and Land:				
Total Sold Transactions	63	50	55	9%
Total Sold Volume	\$10,923,675	\$4,066,750	\$8,611,900	53%
Average List Price	\$206,091	\$97,602	\$180,268	46%
Average Sold Price	\$173,392	\$81,335	\$156,580	48%
% of Avg. List Price vs. Avg. Sold Price	84.10%	83.30%	86.90%	4%
Average Days on Market	189	266	237	-11%
# of Foreclosure Sales	11	8	3	-63%
All Non-Lakefront Land:				
Total Sold Transactions	150	130	171	24%
Total Sold Volume	\$7,133,446	\$4,497,347	\$7,647,475	41%
Average List Price	\$55,666	\$40,382	\$51,124	21%
Average Sold Price	\$47,556	\$34,595	\$44,722	23%
% of Avg. List Price vs. Avg. Sold Price	85.40%	85.70%	87.50%	2%
Average Days on Market	229	227	204	-10%
# of Foreclosure Sales	5	6	8	25%
Totals:				
Total Number of Transactions Sold	2039	2056	2276	10%
Total Sold Volume	\$377,838,334	\$381,106,417	\$427,781,158	11%
Total Foreclosures Sold	257	186	145	-22%